

Home Guardian 2025

Powered by



Introducing Home Guardian!

The iTrip LDW is now Home Guardian Limited Damage Protection



Home Guardian Training Agenda

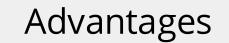


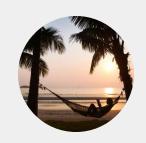


Limits & Pricing

Next Steps







Home Guardian Program Features



Contents Damages

- Covers spills, breaks, tears.
- Upholstery, drapes, appliances, fixtures, wares, furniture, floors, carpet, and walls



Easy Reimbursement

- Powered by the RentalGuardian® unique claim wizard.
- Real-time messaging, easy-look up, and more.



Efficient, Reliable Processes

- Picture, receipt, brief explanation.
- Permanent record
- Fast turn-around



Revenue Protection

- Directly reimburses iTrip franchisee for guest-caused damages
- Drives guest satisfaction.
- Attracts owners



Home Guardian Program Features



Limited

- Guest-caused during iTrip stay
- 14 days to open, 45 days to complete
- Excludes normal wear-and-tear, linens, and damage caused by operating car or boat.



Damage

- \$1,000 \$5,000
- Avoiding conflicts of interest
- Owner property within unit premises
- Repair or replace
- Reimbursements go to iTrip franchise.



Waiver

- This is purchased by guest.
- Note that this is NOT insurance.
- Contract waives guest responsibility up to waiver limit.
- iTrip franchise earns admin fee with every transaction.



Advantages: You get paid!

SAY GOODBYE TO DAMAGE PAYMENTS FUNDED BY ITRIP FRANCHISEES.

- iTrip Policy Covers iTrip Managers.
- Program Directly Reimburses iTrip Franchisee.
- You Control Managing the Reimbursements.
- Replacement Cost Coverage



Advantages: You get options!

NEW TIERS PRICED TO TODAY'S MARKETS:

- 5 Levels Of Coverage
- Tailor Limits & Cost To Your Market Segments
- Motivate Your Guests To Book



Advantages: You get fast & easy processes!

- Find, Open, and Obtain Reimbursement
 - Locate records in your
 RentalGuardian account ("PAM")
 By Booking #, Guest Name, RTG
 Assigned Certificate #
 - Access your claim portal
 - Real Time Messaging / Instant Status Updates
 - Easy Look Up
 - Claim Id
 - Booking Number
 - Weekly Payouts

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Coverage Details

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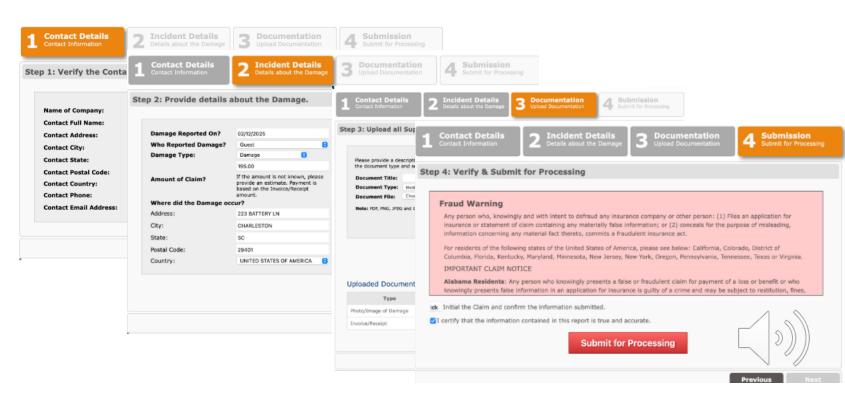
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Advantages: You get fast & easy processes!

4 Steps to Open & Submit

- 1. Add Your iTrip Contact Details
- 2. Complete Incident Details
- 3. Attach Docs

4. Submit



Exclusions:

- Hot tub covers
- Mechanical defect or break down
- Excessive cleaning
- Linens defined as pillowcases, sheets, towels, wash cloths

Limitations:

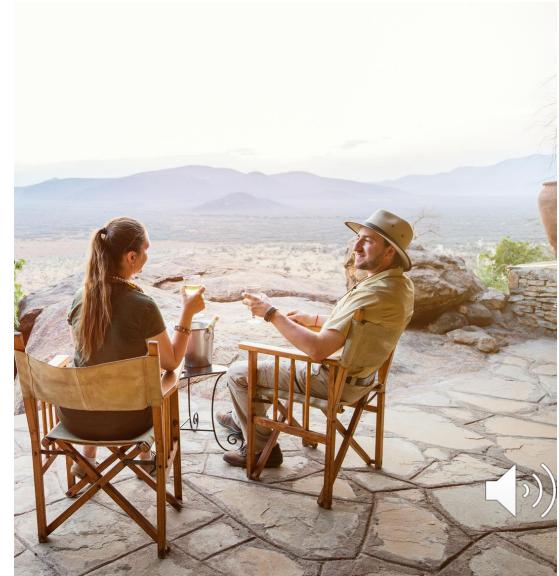
- \$25 minimum claim amount per incident
- Smoking clean up only for non-smoking units
- Pet damage only covered in pet-friendly units
- Repair must be attempted. Claim admin will only approve replacement if damaged item is beyond repair.

To view other terms and conditions of the program, login to your RentalGuardian account, go to the Docs tab, and view your signed Product Activations.



Advantages: You get more revenue!

- Repair or Replacement Cost Paid to You!
- Earn Revenue with Every Transaction
- Property owner Acquisition and Retention
- Guest Satisfaction



Next Steps





Confirm RTG Account

- Existing RentalGuardian accounts: login to PAM and sign activations.
- **NEW Accounts:** Email sales@rentalguardian.com



- Form of Payment.
- ACH highly recommended



Train & Thrive

- Live System Training
- Helpful Videos:
- 1.<u>Open a Damage Claim</u>
- 2.Claim Adjudication Insight
- 3.<u>Damage Claim Videos</u>



Have Additional Questions?



Accounting & Billing:

accounting@insurestays.com

Claims & Tech Support:

support@rentalguardian.com

iTrip Dedicated Portal:

https://rentalguardian.com/itripsupport/

For franchise-related questions, please visit:

iTrip[®]

support.itrip.net



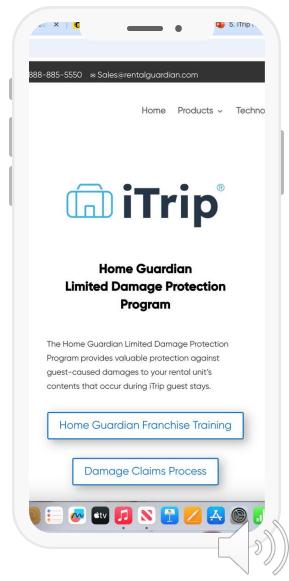
iTrip Home Guardian Support Page

Check out the new RentalGuardian powered iTrip Support Page at https://www.rentalguardian.com/itripsupport/

Access value tools such as

- Training videos,
- Homeowner facing materials,
- FAQs.

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InsureStays - dba of Sandhills Insurance Group, LLC, is a licensed Travel Insurance Business Entity headquartered in Pawleys Island, South Carolina, conducting initial and annual training, as well as certification of retailers offering and disseminating information to travelers about its travel insurance programs.

As a Supervising Entity with Limited Lines Travel Insurance Authority (LLTIA), InsureStays provides ongoing oversight of its licensed agents and its authorized travel retailers.



Thank You!

NOTICE TO PARTICIPANTS:

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See www.sandnhillsinsurancegroup.com and www.insurestays.com for more information.