



PLAY TRAVEL PROTECTION

(US & NON US TRAVELERS)

- ✓ 30+ different trip cancellation and trip interruption reasons covering up to 100% of non-refundable costs.
- ✓ Protection for hurricanes, natural disasters, death in the family, sickness, injury, medical coverage and much, much more.
- ✓ One of the broadest coverages in the entire global travel insurance industry.
- ✓ Single automated sales platform greatly simplifies the sales process, offers more coverage options, reduces cost of sales, and increase sales penetration "take-up" rates on all reservations.
- ✓ Risk mitigation and protection for traveler/guest (protects their vacation investment) + homeowner/ property manager (protects booking commissions earned).
- ✓ Multiple underwriters (Nationwide® and Berkshire Hathaway Specialty Insurance Company) give clients the ability to fulfill more coverage requests vs. a single underwriter solution.
- ✓ Significant cost and time saving, automated-coverage-verification-document-email delivery solution to travelers: eliminates snail-mail document delivery, maintains all parties in compliance, and travelers are reassured with their policy ID and claims contact information.
- ✓ Insured party is traveler. Comprehensive travel protection for:
 - 👉 US travelers (all 50 states)
 - 👉 International travelers (except certain travel restricted countries)
- ✓ Retail cost: 7.0% x Trip Cost
 - 👉 Referral fee earned: 35% to 40% (based on volume)
 - 👉 Additional discounts may be available for those clients with 10,000 or more annual reservations



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